



# SONS OF NORWAY

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## **Field Underwriting & Cancer History**

### **Questions to Ask**

Obtain as much specific information in relation to the cancer history as possible.





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## **Pathology (staging) and/or description of the cancer**

Staging of the cancer is a common language that guides treatment and importantly for underwriting helps to predict mortality.

- Breast – Stage of the cancer. Lymph node involvement (spreading of the cancer outside the affected area)
- Prostate – Stage of the cancer, PSA reading at the time of diagnosis and current PSA reading
- Skin Cancer – Basal cell, squamous cell, melanoma (stage)





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**Date of initial diagnosis of the cancer and the date the treatment, if any, was completed.**

Specific type of treatment:

- Removal of the cancer only (i.e. lumpectomy, skin resection)
- Radiation
- Chemotherapy
- Observation only





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**What kind of follow up has there been since the completion of the treatment and location of the medical records.**

- Breast - mammograms
- Prostate - psa
- Skin – dermatology screens

**Best rate class available with cancer history is Standard (exception is with Basal Cell Carcinoma)**

**\*\*Call underwriting to discuss any questions to set realistic expectations on the rate class\*\***

