



1455 West Lake Street
 Minneapolis, MN 55408-2666
 (800) 945-8851
 www.sonsofnorway.com

NOTICE REGARDING REPLACEMENT

Replacing your Life Insurance Policy or Annuity?

Are you thinking about buying a new life insurance policy or an annuity and discontinuing or changing an existing one? If you are, your decision could be a good one—or a mistake. You will not know for sure unless you make a careful comparison of your existing benefits and the proposed benefits.

Make sure you understand the facts. You should ask the company or agent who sold you your existing policy to give you information about it.

Hear both sides before you decide. This way you can be sure you are making a decision that is in your best interest.

We are required by law to notify your existing company that you may be replacing their policy.

The following policy(ies) may be replaced as a result of this transaction:

Insurer as it appears on the policy	Insured as it appears on the policy	Policy Number
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

The proposed policy is _____ \$ _____
 Type of policy—generic name Face amount

 Date
 X _____
 Applicant's Signature

 Financial Benefits Counselor's Name
 X _____
 Financial Benefits Counselor's Signature

**ATTENTION CONSUMER: THIS NOTICE IS REQUIRED BY THE INSURANCE COMMISSIONER.
 PLEASE READ IT CAREFULLY BEFORE SIGNING.**

I have received and read a copy of Notice Regarding Replacement.

 Applicant's Signature

 Date



SALES LITERATURE CERTIFICATION FORM

Regarding: _____
Applicant Name

I certify that I used only the following insurer approved sales materials. (Check all that apply) Copies of all sales materials used were left with the applicant.

Illustration Brochure Financial Plan Other _____

Financial Benefits Counselor's Signature

Date

Printed Name