## **Annuity Sell Sheet For Use With Clients**



|  | Flexible Premium Deferred Annuity   | Single Premium Deferred Annuity  | Single Premium<br>Immediate Annuity   | Bonus Annuity   |  |
|--|---|--|---|---|--|
| Description                            | Flexible premium deferred annuity designed to accumulate funds for retirement   | Single premium deferred annuity<br>designed to accumulate funds for<br>retirement  | Singlepremiumimmediate<br>annuity designed to make<br>regular income payments | Single premium deferred annuity.<br>Bonus determined by amount of<br>premium.   |  |
| Minimum<br>Initial Premium             | Qualified plans \$500<br>Non-Qualified Plans \$2,500  | \$10,000   | Per Illustration  | \$10,000  |  |
| Issue Ages                             | 0-90  | 0-90   | 0-90  | 0-90  |  |
| Guaranteed<br>Minimum<br>Interest Rate | 1.15%   | 1.15%  |   | 1.15%   |  |
| First Year<br>Bonus Rate               | 1.0% on premiums above \$10,000   | 1.0% on premiums above \$10,000  |   | 4% to 8% Available  |  |
| Surrender<br>Charges                   | Year 1 8% Year 2 7% Year 3 6% Year 4 5% Year 5 4% Year 6 3% Year 7 2% Year 8 1% Thereafter 0%   | Year 1 8% Year 2 7% Year 3 6% Year 4 4% Year 5 2% Thereafter 0%  |   | Year 1 12% Year 8 4% Year 2 11% Year 9 2% Year 3 10% Year 10 1% Year 4 9% Thereafter 0% Year 5 8% Year 6 7% Year 7 5%                     |  |
| Free<br>Withdrawals                    | - Up to 10% of account value each yearstartingyeartwo (withdrawals not taken carry over to next year with a maximum of 50%) - Periodic withdrawals of earned interest starting year one -Required RMD are not subject to surrender charges from day one | - Up to 5% of account value each<br>year starting year two<br>- Required RMD are not subject<br>to surrender charges starting<br>day one |   | - Up to 10% of account value each<br>year starting year two<br>- Required RMD are not subject<br>to surrender charges starting<br>day one |  |
| Riders                                 | Nursing Home Waiver of<br>Surrender Charges (not available<br>in MA, NJ or PA)  | Nursing Home Waiver of<br>Surrender Charges (not available<br>in MA, NJ or PA)   | None available  | Nursing Home Waiver of<br>Surrender Charges (not available<br>in MA, NJ or PA)  |  |
| Fees                                   | No loads or fee are deducted  |  |   | No loads or fee are deducted  |  |

## **Annuity Sell Sheet For Use With Clients**

\$50,000 - \$99,999 2.75%

\$100,000 and over 2.85%



Ask your Agent for the benefits of owning a Sons of Norway annuity!

1.00%

1.00%

= 3.75%

= 3.85%

| 1. | Guaranteed Safety of Principal   | 6.  | No Sales Charges                                     |
|----|----------------------------------|-----|--|
| 2. | Guaranteed Minimum Interest Rate | 7.  | No annual Service Fees                               |
| 3. | Guaranteed Income for Life       | 8.  | Penalty Free Withdrawals beginning after year one    |
| 4. | Competitive Interest Rates       | 9.  | Penalty Free RMD Withdrawals for IRA's               |
| 5. | Tax Deferred Accumulations       | 10. | Safety and Security with our 125 years of Experience |

## **CURRENT 12 MONTH INTEREST RATES (7/1/2021)**

| FOR OUR SPDA   |                                 |  |  | Bonus Annuity  |                      |  |
|--|---------------------------------|--|--|--|----------------------|--|
|  | Current                         | 1st Year   | Total<br>1st Year                                  | Deposit Amount   | Guarantee One Year   |  |
| <b>Deposit Amount</b><br>\$10,000 - \$24,999<br>\$25,000 - \$49,999<br>\$50,000 - \$99,999<br>\$100,000 and over |                                 | Interest<br>Bonus*<br>1.00%<br>1.00%<br>1.00%<br>1.00% | Return<br>= 3.35%<br>= 3.60%<br>= 3.70%<br>= 3.75% | \$10,000-99,999<br>\$100,000 and over  | 2.05%<br>2.25%       |  |
| FOR OUR FPDA   |                                 |  |  | Premium Bonus at Issue   |                      |  |
|  | Current<br>Interest             | 1st Year<br>Interest                                   | Total<br>1st Year                                  | Premium Received   | Current              |  |
| <b>Deposit Amount</b><br>\$2,000 - \$9,999<br>\$10,000 - \$24,999<br>\$25,000 - \$49,999                         | Rate<br>2.05%<br>2.40%<br>2.65% | Bonus*<br>0%<br>1.00%<br>1.00%                         | Return<br>= 2.05%<br>= 3.40%<br>= 3.65%            | \$10,000-49,999<br>\$50,000-99,999<br>\$100,000-249,999<br>\$250,000-500,000 | 4%<br>6%<br>7%<br>8% |  |

Annuities are not available in all states. Guarantees provided by annuities are subject to the financial strength of the Sons of Norway; not guaranteed by any bank or the FDIC. Withdrawals and surrender may be subject to federal and state income tax and, except under certain circumstances, will be subject to an IRS penalty if taken prior to age 59½.