

# **Commission Quick Tips**

#### FAQ's on Commissions and Resources

Welcome to Sons of Norway! We are excited you're now a part of the fastest-growing fraternal insurance carrier and have appointed to sell our products. As accuracy and precision are of paramount importance with our organization, we wanted to give you some information in advance related to how we pay commissions for our products.

### **Payment Dates**

- Commission payments are released to your bank on the 5th and the 20th of each month.
  Note: It then takes one to three days to deposit into your account depending upon your bank.
- Certificates funded and issued from the 1st -15th will be released commission on the 20th.
- Certificates funded and issued from the 16th to the end of the month will be released commission on the 5th of the following month.

# **Commission Statements**

- Commission Statements can be found on the website: Agent Resources > Commissions and Reports
- If a signed illustration is required, commissions will not be paid until one is received at the home office.
- If an amendment is not received within 45 days, commissions can be reversed.
- Statements do not reflect any potential debt balance, your actual deposit may vary from the commission statement available on the website.

# Answers To Common Questions

- Commissions Contact: 833-707-0012 opt. 5
- Agency Hierarchies: We currently offer a maximum of 3 payout levels.
- Payout Options: We offer an "as earned" or a 6-month advance.
  - o Please contact your upline first for information regarding compensation level.

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