

MISSION STATEMENT









T HE MISSION OF SONS OF NORWAY is to promote and to preserve the heritage and culture of Norway, to celebrate our relationship with other Nordic Countries, and provide quality insurance and financial products to our members. We fulfill these goals by providing our members with a number of resources and benefits, the most popular being *Viking* magazine. In fact, when asked what the number one benefit of membership to Sons of Norway is, more than 90% of members responded "*Viking* magazine."

This popularity is due, in no small part, to *Viking*'s dedication to providing its audience with intelligent and entertaining stories about Scandinavian culture and heritage. Readers see the magazine as a premier resource when searching for distinctly Scandinavian products or services.

Advertisers play a significant role in this and are important to the vitality of the publication. Sons of Norway deeply appreciates the confidence they have shown by entrusting their message to *Viking*. In turn, we are committed to making the magazine a "must read" from cover to cover for more than 100,000 readers every issue.

CONNIE O'BRIEN FRATERNAL DIRECTOR Sons of Norway

EDITORIAL MISSION





Viking Magazine for the members of Sons of Norway

The mission of our organization is to promote, preserve and cherish a lasting appreciation of the heritage and culture of Norway and other Nordic countries, while growing soundly as a fraternal benefit society and offering maximum benefits to our members. We fulfill these goals by providing our members with a number of resources and benefits.

EDITORIAL OVERVIEW

Viking Magazine engages its readers' interests

with entertaining and informative articles on a variety of topics including Scandinavian travel, history, sports, food, art, genealogy and much more!

Each issue includes the following:

FEATURES

Viking magazine publishes stories that are related to one of five editorial themes: Heritage & Culture, Travel, Education & Youth, Food, and Modern Societies. All relate to Sons of Norway's mission and have a high level of reader interest.

Each feature aims to engage and inform the reader while deepening a connection to his or her heritage. By providing an array of interesting articles and reader service elements, *Viking* has something for every reader to enjoy. Whether the reader has an affinity for traditional Norwegian cuisine, modern Norwegian figures in the Arts, Culture and Politics or Scandinavian travel, *Viking* has them covered.

Viking also helps readers integrate Sons of Norway cultural programming into their own homes—for example, a story on how to read classic Norwegian literature with your book club or creating traditional Norwegian crafts with your children.

VELKOMMEN

A warm, inviting note from the Sons of Norway International President that starts off every issue highlighting organizational initiatives such as new programming or membership recruitment.

NORDIC LIFE

An attractive department designed to give readers interesting news items, factoids and tidbits, in addition to highlighting a current individual in the Norwegian and Norwegian-American community.

YOUR FINANCES

Here, we take on pertinent financial issues such as how to find the right life insurance, saving for retirement and tips on planning for the future with input and expertise from Sons of Norway's large network of financial experts.

MEMBER MATTERS

Content in the Member Matters section is driven by the successes and ideas of our lodges and members as well as current happenings within Sons of Norway. Often this section will highlight ideas for lodge involvement, recruitment initiatives, fundraising ideas and event success stories.



SONS OF NORWAY HAPPENINGS

This department spotlights members promoting their heritage, noteworthy news from Sons of Norway headquarters and inspiration for lodges to learn more about their heritage.

AMBASSADOR'S INSIGHTS

In her monthly column, Norway's ambassador to the United States, Anniken Krutnes, shares her insights about modern Norway and discusses international topics, such as transatlantic security, peace and reconciliation, and the Arctic.

DEMOGRAPHICS

Viking reaches more Scandinavian Americans

than any other newspaper or periodical in this special interest area.

HOUSEHOLD

make more

than

\$50.000

make more than

\$75,000

went on at least one international trip this past year

60% are female and 40% are male

agree that Viking has interesting articles

read half of an issue or more

EDITORIAL

ADVERTISING

17% visited a product/ service company's website

purchased a product/ service advertised in Viking



SHOPPING HABITS The Scandinavian items most often sought by *Viking* readers include: Travel Books • Food & Cookware · Language Audio

• Fine Art

Giftware

- Clothing & Jewelry
- Geneology Services

CIRCULATION

& Videos

Approximately **32,000** per issue. It is mailed six times a year directly to the homes of members in the United States and abroad. Our circulation also includes subscriptions by academic libraries, embassies, consulates and other cultural organizations. Our readership is estimated to be over **100,000** readers each issue.

"I have advertised in Viking **Magazine for** over 20 years. I build brand recognition by advertising year-round and the readers can easily find my advertisement to call me to book a vacation or business trip. Viking Magazine is a great advertising partner!"

–Joann, Travel by Scott

POWER OF PRINT



32,000 copies per issue.

6 issues mailed direct to the homes of active members of Sons of Norway. **100,000** pass-along readership.

450 copies sent to the professionals of Sons of Norway.

Magazines are // 1 in reaching influential customers	Magazine readers are MORE RECEPTIVE TO ADS than visitors of web- sites or TV viewers	Print gives you ROOM TO COMMUNICATE
Print magazine audiences include READERS OF ALL AGES	62% of readers take action after seeing a print magazine ad	Advertising in magazines LIFTS BRAND AWARENESS and purchase intent
Advertising in magazine media CONSISTENTLY INCREASES SALES across product categories	Magazine readers BELIEVE IN BRANDS—and in paying more for the ones they value	Magazines are #1 in reaching super influentials with higher incomes

RATES AND DEADLINES

4 COLOR	1X	6X		
Full Page	\$2,460	\$2,060		
2/3	\$1,770	\$1,480		
1/2	\$1,330	\$1,110		
1/3	\$900	\$730		
1/4	\$665	\$560		
1/6	\$440	\$380		
1/12	\$230	\$190		

PREMIUM POSITIONS

Inside Front Cover—add 15% Inside Back Cover—add 15% Outside Back Cover—add 20% No other ad positions are guaranteed.



2023 DEADLINES	JAN/FEB	MAR/APR	MAY/JUN	JUL/AUG	SEP/OCT	NOV/DEC
Ad Close	11/23/22	1/27/23	3/31/23	6/2/23	8/4/23	10/6/23
Print-Ready Ads Due	12/1/22	2/3/23	4/7/23	6/9/23	8/11/23	10/13/23

"By advertising in Viking Magazine, we reach our perfect audience year after year! We also understand the importance of supporting a publication that helps share the **Scandinavian culture** to many different generations. Being a part of Viking **Magazine allows us** all to learn more and share more about our heritage."

-Ingebretsen's

DIGITAL MECHANICAL SPECIFICATIONS

AD MATERIAL SUBMISSION

Send print-ready ads to ads@greenspring.com (25mb or less) or upload via the web using Dropbox, WeTransfer, or use our upload site files.hourmedia.com (registration is free.)

PREFERRED FILE FORMAT

A high resolution (300 dpi) Adobe PDF or PDF/X-1a with embedded fonts, CMYK colors, and flattened transparency.

FONTS

Open Type fonts are industry standard and preferred. Please note that Adobe will disable support for Type 1 fonts (PostScript, PS1, T1, Adobe Type 1, Multiple Master, or MM) in January 2023. Type 1 fonts can be problematic and not render correctly. We are not responsible for errors caused by Type 1 fonts.

COLOR

Everything must be in CMYK format and color corrected. All other color formats (RGB, Pantone/ PMS) will be converted to CMYK. We are not responsible for colors which must be converted to CMYK. Overall printing maximum density of all colors cannot exceed 280%.

NEED CREATIVE SERVICES?

Production charges are in addition to space rate and are non-negotiable and non-commissionable. Production is billed at \$75 per ad package and includes one round of changes, resizing, color adjustments, etc. Additional charges may apply.

USE OF THE SONS OF NORWAY NAME

The Sons of Norway Charter and Constitution prohibits the use of the Sons of Norway name in advertisements in *Viking* magazine, except by Sons of Norway's own subsidiaries and approved strategic partners.

QUESTIONS?

Any questions about the specs can be directed to:

Mikayla Snyder, Advertising Coordinator ads@greenspring.com 612-371-5804

Any questions about advertising can be directed to: **Kristin Gantman**, Senior Account Executive 612-371-5848 or by email at kristingantman@greenspring.com

Standard Ad Sizes (Width x Height in Inches)

Full pg Bleed: 8.25" x 11" Live area 5/16" in from trim: 8" x 10.75"

Full pg: 7.25" x 9.75" 2/3 pg V: 4.75" x 9.625" 1/2 pg H: 7.25" x 4.75" 1/2 pg V: 4.75" x 7.25" 1/3 pg SQ: 4.75" x 4.75" 1/3 pg V: 2.25" x 9.625" 1/4 pg H: 7.25" x 2.25" 1/4 pg V: 2.25" x 7.25" 1/6 pg H: 4.75" x 2.25" 1/6 pg V: 2.25" x 4.75" 1/12 pg: 2.25" x 2.25"