

# **MISSION STATEMENT**





**T HE MISSION OF SONS OF NORWAY** is to provide quality insurance and financial products to our members, promote and preserve the heritage and culture of Norway, and celebrate our relationship with other Nordic countries.

*Viking* is dedicated to delivering engaging and insightful stories about Scandinavian culture, making it a premier resource for readers seeking distinctly Scandinavian products and services. Advertisers play a crucial role in the magazine's success, and Sons of Norway greatly values their trust in *Viking*. We are committed to making the magazine a "must-read" for over 100,000 readers each issue.

#### **CONNIE O'BRIEN**

VICE PRESIDENT OF FRATERNAL AND FOUNDATION DEVELOPMENT Sons of Norway







# **EDITORIAL MISSION**





# *Viking* Magazine for the members of Sons of Norway

The mission of our organization is to promote, preserve and cherish a lasting appreciation of the heritage and culture of Norway and other Nordic countries, while growing soundly as a fraternal benefit society and offering maximum benefits to our members. We fulfill these goals by providing our members with a number of resources and benefits.

# **EDITORIAL OVERVIEW**

# Viking Magazine engages its readers' interests

with entertaining and informative articles on a variety of topics, including Scandinavian travel, history, sports, food, art, genealogy, and much more!

Each issue includes the following:

#### **FEATURES**

*Viking* magazine publishes stories and articles that are related to one of five editorial themes: Heritage and Culture; Travel; Education and Youth; Food; and Modern Societies. All relate to Sons of Norway's mission and have a high level of reader interest and engagement.

Each feature aims to engage and inform the reader while deepening a connection to his or her heritage. By providing an array of interesting articles and reader service elements, *Viking* has something for every reader to enjoy. Whether the reader has an affinity for traditional Norwegian cuisine, modern Norwegian figures in the Arts, Culture and Politics, or Scandinavian travel, *Viking* has them covered.

*Viking* also helps readers integrate Sons of Norway cultural programming into their own homes—for example, a story on how to read classic Norwegian literature or folklore with your book club or creating traditional Norwegian crafts with your children.

#### VELKOMMEN

A warm, inviting note from the Sons of Norway International President starts off every issue highlighting organizational initiatives, such as new programming or membership recruitment.

#### **NORDIC LIFE**

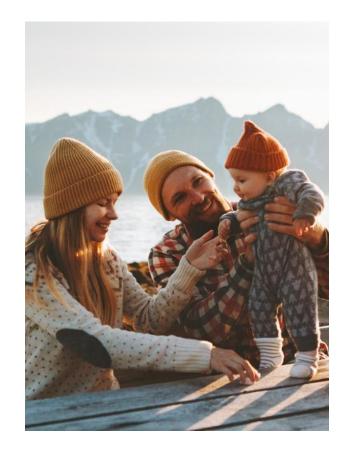
An attractive department designed to give readers interesting news items, factoids, and tidbits, in addition to highlighting a current individual in the Norwegian and Norwegian-American community.

#### **MEMBER MATTERS**

Content in the Member Matters section is driven by the successes and ideas of our lodges and members, as well as current happenings within Sons of Norway. Often this section will highlight ideas for lodge involvement, recruitment initiatives, fundraising ideas, and event success stories.

#### SONS OF NORWAY HAPPENINGS

This department spotlights members promoting their heritage, noteworthy news from Sons of Norway headquarters, and inspiration for lodges to learn more about their heritage.



#### **AMBASSADOR'S INSIGHTS**

In her monthly column, Norway's ambassador to the United States, Anniken Huitfeldt, shares her insights about modern Norway and discusses international topics, such as transatlantic security, peace and reconciliation, and the Arctic.

# DEMOGRAPHICS

# Viking reaches more Scandinavian Americans

than any other newspaper or periodical in this special interest area.

#### HOUSEHOLD

make more

than

\$50.000

28% make more than

\$75,000

40% went on at least one international trip this past year **60%** are female and 40% are male 81% agree that Viking has interesting articles

read half of an issue or more

**EDITORIAL** 

# ADVERTISING

visited a product/ service company's website visited aproduct/ service advertised in Viking

#### **SHOPPING HABITS**

The Scandinavian items most often sought by *Viking* readers include:

- Travel
- Books
- Food & Cookware
- Language Audio & Videos

#### CIRCULATION

Approximately **32,000** per issue. It is mailed six times a year directly to the homes of members in the United States and abroad. Our circulation also includes subscriptions by academic libraries, embassies, consulates, and other cultural organizations. Our readership is estimated to be over **100,000** readers each issue.

• Giftware

• Fine Art

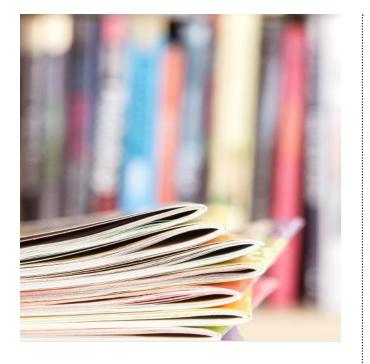
• Clothing & Jewelry

Geneology Services

"I have advertised in Viking magazine for over 20 years. I build brand recognition by advertising year-round and the readers can easily find my advertisement to call me to book a vacation or business trip. Viking magazine is a great advertising partner!"

-Joann, Travel by Scott

# **POWER OF PRINT**



**32,000**+ copies per issue.

**6** issues mailed direct to the homes of active members of Sons of Norway. **100,000** pass-along readership.

**450** copies sent to the professionals of Sons of Norway.

Magazines are <b>// 1</b> in reaching influential customers	Magazine readers are MORE RECEPTIVE TO ADS than visitors of web- sites or TV viewers	Print gives you ROOM TO COMMUNICATE
Print magazine audiences include <b>READERS OF</b> <b>ALL AGES</b>	<b>62%</b> of readers take action after seeing a print magazine ad	Advertising in magazines <b>LIFTS BRAND</b> <b>AWARENESS</b> and purchase intent
Advertising in magazine media CONSISTENTLY INCREASES SALES across product categories	Magazine readers BELIEVE IN BRANDS—and in paying more for the ones they value	Magazines are <b>//1</b> in reaching super influentials with higher incomes

# **2025 EDITORIAL CALENDAR\***

JAN / FEB	MAR / APR	MAY / JUN	JUL / AUG	SEP / OCT	NOV / DEC
<ul> <li>FEATURES:</li> <li>Coastal Cruising</li> <li>250th Immigration Anniversary</li> </ul>	<ul><li>FEATURES:</li><li>Norway's classical composers</li><li>All About the Norwegian Military</li></ul>	FEATURES: • Norwegian Street Food • City Spotlight: Ålesund	FEATURES: • Outdoor Museums • Symesterskapet (The Sewing Championship)	FEATURES: • Fall Baking • Norwegian- American Authors	FEATURES: • Gift Guide • Folk Artists
<ul><li>NORDIC LIFE:</li><li>Pop Culture</li><li>Norwegian Music</li></ul>	<ul><li>NORDIC LIFE:</li><li>Sustainability in Norway</li><li>Art in Norway</li></ul>	NORDIC LIFE: • Midsummer & Syttende Mai • Summer Sports	NORDIC LIFE: • Royal Family • WWII	NORDIC LIFE: • Leif Erikson Day • Folklore	<ul> <li>NORDIC LIFE:</li> <li>Northern Lights</li> <li>Travel Spotlight</li> <li>St. Lucia Day</li> </ul>
MEMBER MATTERS: Letter from the CEO or Foundation Update	MEMBER MATTERS: Kids' Corner	MEMBER MATTERS: Letter from the CEO or Foundation Update	MEMBER MATTERS: Kids' Corner	MEMBER MATTERS: Letter from the CEO or Foundation Update	MEMBER MATTERS: Kids' Corner
<b>DEADLINES:</b> Ad Close: 11/21/24 Ads Due: 12/2/24	DEADLINES: Ad Close: 1/27/25 Ads Due: 2/3/25	DEADLINES: Ad Close: 3/31/25 Ads Due: 4/7/25	DEADLINES: Ad Close: 5/23/25 Ads Due: 6/2/25	DEADLINES: Ad Close: 7/28/25 Ads Due: 8/4/25	DEADLINES: Ad Close: 9/29/25 Ads Due: 10/6/25

\*Calendar subject to change.

# **RATES AND DEADLINES**

4 COLOR	1X	6X
Full Page	\$2,460	\$2,060
2/3	\$1,770	\$1,480
1/2	\$1,330	\$1,110
1/3	\$900	\$730
1/4	\$665	\$560
1/6	\$440	\$380
1/12	\$230	\$190

#### **PREMIUM POSITIONS**

Inside Front Cover—add 15% Inside Back Cover—add 15% Outside Back Cover—add 20% No other ad positions are guaranteed.



2025 DEADLINES	JAN/FEB	MAR/APR	MAY/JUN	JUL/AUG	SEP/OCT	NOV/DEC
Ad Close	11/21/24	1/27/25	3/31/25	5/23/25	7/28/25	9/29/25
Print-Ready Ads Due	12/2/24	2/3/25	4/7/25	6/2/25	8/4/25	10/6/25

"By advertising in Viking magazine, we reach our perfect audience year after year! We also understand the importance of supporting a publication that helps share the **Scandinavian culture** to many different generations. Being a part of Viking magazine allows us all to learn more and share more about our heritage."

-Ingebretsen's

# DIGITAL MECHANICAL SPECIFICATIONS

#### AD MATERIAL SUBMISSION

Send print-ready ads to ads@greenspring.com (25mb or less) or upload via the web using Dropbox, WeTransfer, or use our upload site files.hourmedia.com (registration is free.)

#### PREFERRED FILE FORMAT

A high-resolution (300 dpi) Adobe PDF or PDF/X-1a with embedded fonts, CMYK colors, and flattened transparency.

#### FONTS

Open Type fonts are industry standard and preferred. Please note that Adobe disabled support for Type 1 fonts (PostScript, PS1, T1, Adobe Type 1, Multiple Master, or MM) in January 2023. Type 1 fonts can be problematic and not render correctly. We are not responsible for errors caused by Type 1 fonts.

#### COLOR

Everything must be in CMYK format and color corrected. All other color formats (RGB, Pantone/ PMS) will be converted to CMYK. We are not responsible for colors which must be converted to CMYK. Overall printing maximum density of all colors cannot exceed 280%.

#### **NEED CREATIVE SERVICES?**

Production charges are in addition to space rate and are non-negotiable and non-commissionable. Production is billed at \$75 per ad package and includes one round of changes, resizing, color adjustments, etc. Additional charges may apply.

#### USE OF THE SONS OF NORWAY NAME

The Sons of Norway Charter and Constitution prohibits the use of the Sons of Norway name in advertisements in Viking magazine, except by Sons of Norway's own subsidiaries and approved strategic partners.

#### **QUESTIONS?**

Any questions about ad specs can be directed to: ads@greenspring.com

Any questions about advertising can be directed to:

Kristin Gantman, Senior Account Executive 612-371-5848 or by email at kristingantman@greenspring.com

**Matthew Yanz**, Junior Account Executive 612-483-2615 or by email at myanz@greenspring.com

# **Standard Ad Sizes** (Width x Height in Inches)

**Full pg Bleed:** 8.25" x 11" Live area 5/16" in from trim: 8" x 10.75"

Full pg: 8" × 10.75" 2/3 pg V: 4.75" × 9.625" 1/2 pg H: 7.25" × 4.75" 1/2 pg V: 4.75" × 7.25" 1/3 pg SQ: 4.75" × 4.75" 1/3 pg V: 2.25" × 9.625" 1/4 pg H: 7.25" × 2.25" 1/4 pg V: 2.25" × 7.25" 1/6 pg H: 4.75" × 2.25" 1/6 pg V: 2.25" × 4.75" 1/12 pg: 2.25" × 2.25"